


From: Bonanni, Edward edward_bonanni@pall.com 
Subject: RE: Pall Quotation
Date: July 8, 2016 at 11:40 AM
To: Kevin Frazee kevin.m.fraze@jci.com



Kevin,

Our quotes follow:

Pall Part Number - ARD10120UEDOE
Description - ARD 10-20UE-DOE
Quantity – 1
Price - \$63.65 each
Lead Time – 19 calendar days ARO

Pall Part Number - 6FMO1A2IP
Description - 6FMO1A-2-IP
Quantity – 1
Price – \$2,521.76 each
Lead Time – 41 calendar days ARO

Refer to attached literature.

Thanks, Ed

Edward A. Bonanni
Inside Sales Rep.
Pall Corporation
Exton, PA 19341
610-646-6992 direct
610-458-9595 fax
edward_bonanni@pall.com

MACHINERY & EQUIPMENT
INDUSTRIAL MANUFACTURING

New Athalon Filters



<http://www.pall.com/main/landing/m-and-e/athalon-promotion.page>

From: Kevin Frazee [mailto:kevin.m.fraze@jci.com]
Sent: Friday, July 08, 2016 11:15 AM
To: Bonanni, Edward <edward_bonanni@pall.com>
Subject: Re: Pall Quotation

Thanks Ed,

Can I get a price on the same ARD Filter but in a 20u?

Im going through the 10's quickly

am going through the following query.

Also, if I could get a quote on a new canister. The one we currently have is a:

T910713-000

Type: 6FM01A-2-IP

Serial: CF

Im going to try to get the customer to put one on all 4 Absorbers, which would mean 3 New ones.

Thanks Ed.

Kevin M. Frazee
YORK® Factory Service Technician
Johnson Controls
[812 First State Blvd](#)
[Wilmington, DE 19804](#)
Mobile: [302-353-0315](#)
Office: [866-635-1397](#)
[johnsoncontrols.com](#)

On Jul 7, 2016, at 4:39 PM, Bonanni, Edward <edward_bonanni@pall.com> wrote:

Kevin,

I can't find HC7400SCT4H under your Columbia sold-to site.

Do you have a purchase order associated with the part # that I can use?

Pall Part # - ARD10-10UE-DOE

Quantity - 1

Price - \$30.14 each

Thanks, Ed

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Pall Corporation
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610-646-6992 direct
610-458-9595 fax
edward_bonanni@pall.com

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<image001.jpg>

<http://www.pall.com/main/landing/m-and-e/athalon-promotion.page>

From: Kevin Frazee [<mailto:kevin.m.fraze@jci.com>]
Sent: Thursday, July 07, 2016 12:28 PM
To: Bonanni, Edward <edward_bonanni@pall.com>
Subject: Re: Pall Quotation

Hi Ed,

I placed an order for these filters (HC7400SCT4H) back in February, I believe.

Could you check on the status?

I know there was a long lead time.

Could you also give me the latest price on Poly-Fine **ARD10-10UE-DOE** filters?

I'll likely place an order for 24.

- Thanks.

Kevin M. Frazee
YORK® Factory Service Technician
Johnson Controls
[812 First State Blvd](#)
[Wilmington, DE 19804](#)
Mobile: [302-353-0315](#)
Office: [866-635-1397](#)
johnsoncontrols.com

On Feb 19, 2016, at 4:55 PM, "edward_bonanni@pall.com" <edward_bonanni@pall.com> wrote:

Kevin,

HC7400S**K**T4H (Ultipor III media) has been replaced by HC7400S**C**T4H (Coralon Media).

There is no HC7400S**K**T4H stock available and it is no longer being produced.

Coralon filter element pricing is less than Ultipor III. Coralon is an upgrade when compared to Ultipor III.

The upgraded Coralon medium provides improved fluid cleanliness, enhanced sustainability, and lower clean pressure drop, while utilizing stress-resistant filter medium technology (SRT).

Coralon filters represent a significant advancement in equipment protection and are a direct replacement **(same form, fit, and function including fluid and temperature compatibility)** for current Ultipor III filter elements.

Product literature is attached. Our quotation follows:

Pall Part Number - HC7400SCT4H
Description - Element Coralon HC7400SCT4H
Quantity - 1
Price - \$116.00 each
Lead Time - 74 calendar days ARO

Stock is managed on a first come/first serve basis.

Thanks, Ed

Ed Bonanni
Inside Sales Representative
Pall Corporation
770 Pennsylvania Drive
Exton, PA 19341-1186
610-646-6992 (direct)
610-458-9595 (fax)
edward_bonanni@pall.com

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